

Patient Empowerment is Key for Younger Specialist Physicians

Our findings show stark differences between younger and older specialists when it comes to attitudes about patients being stronger advocates for their own care and the support available to enable this. Younger specialists are more favorable toward patient empowerment as shown in the following results.





Used to indicate younger specialists age 45 and below.



Used to indicate older specialists age 46 and above.

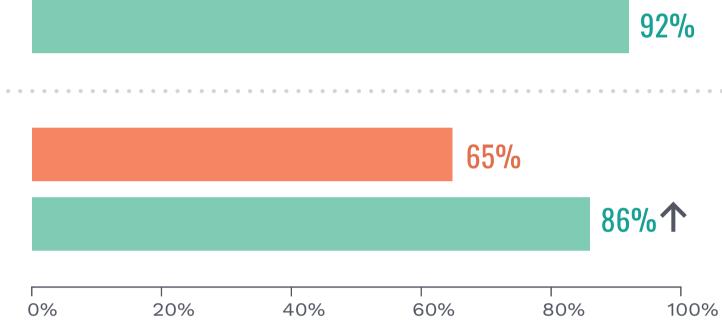


Used to indicate a statistically significant difference at 95% confidence level for younger specialists vs. older specialists.

Both younger and older specialists believe patients should be more involved in their own care but younger specialists are significantly less satisfied with pharma patient support programs than older specialists.

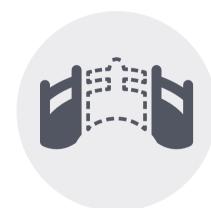
Older Younger % agree 96% I believe in patients being more directly involved in their care 92%

I am generally satisfied with the patient support offerings provided by pharmaceutical companies



The top two day-to-day challenges are the same for both groups, but younger specialists rate their top hurdle, lack of patient support, significantly higher than lack of coverage.

Greatest day-to-day challenges



Lack of patient support for the patients to take a self-management role

Specialists 73%



Younger Specialists

Older



Lack of coverage for best treatment options





Older Specialists

Specialists of both groups are most likely to present treatment options to their patients and make a joint decision. However, significantly more younger specialists—one-third—let patients make the final decision.

I usually present different options to the patient, and ...



Younger



we make a joint decision together 48% 42%



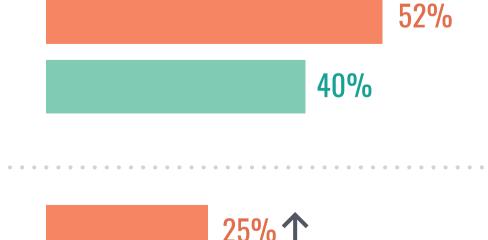
to make the final decision

I leave it up to the patient

Younger specialists are more likely to believe that patients have misconceptions about their condition due to sources such as the Internet, but are also significantly more likely to find it a positive that they have access to this information. They are also twice as supportive of direct to consumer (DTC) advertising.

% strongly agree

Patients often have misconceptions about their condition and the treatment options because of all the information they obtain from non-HCP sources (such as the internet, friends & family etc.)



access to a lot of healthcare information on the Internet

It is a good thing that patients have

8%

I am supportive of direct to consumer (DTC) campaigns

23% 12% 20% 80% 0% 40% 60%

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100%